



The Business Value of IBM Maximo

Organizations can achieve significant value by using IBM Maximo to manage their fleet of assets and the employees responsible for their maintenance. IDC projects that due to richer asset management capabilities, user productivity gains, and business enablement, the average organization will realize an average annual benefit of **\$1.3M per 100 maintenance workers**, which results in an average **five-year ROI of 450%**.

KEY RESULTS



\$14.6M
per year in business benefits



450%
5-year ROI



13 months
payback period

GOVERNMENT, CUSTOMER QUOTE (1,250 EMPLOYEES):

“IBM Maximo allows our employees to manage their work better since the predictive maintenance is scheduled for them. It allows them to address key issues before they happen. Maximo also allows us to bring all maintenance information into a single system. This allows technicians to know all the history on an asset right from the field.”

Average Annual Benefits

\$14.6M per organization



BIOTECH, CUSTOMER QUOTE (1,200 EMPLOYEES):

“The most significant benefit for using IBM Maximo is reducing costs and downtime. We are also able to optimize our asset management in general. The predictability Maximo gives us in looking at how we develop good maintenance practices and schedules is a benefit.”

User Efficiencies

66% more efficient platform management teams
28% increase in end user productivity

Annual Business Efficiencies

43% less unplanned downtime
28% less business impacting incidents
\$44,732 annual net benefits from additional revenue per 100 maintenance workers

Message from the Sponsor

Sponsored by IBM. Your costs and results may vary.

For more information on our market-leading intelligent asset management solutions, please visit www.ibm.com/maximo

See the complete picture: [download the white paper](#)